



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076  
(855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax  
Fleet@NationalAutoFleetGroup.com

September 6, 2022

Captain Chris Karrer  
City of Menifee Police Department  
29714 Haun Rd  
Menifee, Ca 92586  
Delivery Via Email

Dear Captain Karrer,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at Menifee, new/unused 2023 Ford Police Interceptor Utility Hybrid AWD CSO Unit, responding to your requirement with the attached specifications for \$50,741.00 plus Upfit, State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 091521-NAF. Unit to be all White.

	One unit MSRP	Selling Price	Total Savings	Extended units (2)	Total Savings
2023 Ford Police Interceptor Utility Hybrid	54,605.00	50,741.00	7.08%	101,482.00	7,728.00
Westcoast Upfit					
CSO Unit		15,420.21		30,840.42	
Sub Total		66,161.21		132,322.42	
Sales Tax		5,789.11		11,578.21	
Tire Tax		8.75		17.50	
Transport		250.00		500.00	
Total		72,209.07		144,418.13	

DELIVERY 150-180 DAYS ARO,

Terms are net 30 days.

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard  
National Law Enforcement Sales Manager  
National Auto Fleet Group  
Wondries Fleet Group / 626-457-5590 O / 714-264-1867 C / 626-380-1174 F / [Buzzard5150@gmail.com](mailto:Buzzard5150@gmail.com)



**WEST COAST LIGHTS & SIRENS, INC.**

601 COLUMBIA AVENUE  
UNIT "B"  
RIVERSIDE, CA 92507

Phone # 9517799257 info@wcls.us  
Fax # 951-779-9256 WCLS.US

**PROPOSAL**

Date	Estimate #
9/6/2022	12643

Name / Address
WONDRIES FORD 400 South Atlantic Boulevard Alhambra, CA 91801-3642 Attn: Accounts Payable

Terms	VEHICLE TYPE
Net 30	EXPLORER CSO

Item	Description	Qty	Cost	Total
100/HOUR	>>TO INSTALL THE FOLLOWING IN 2022 FORD PIU<< - CUSTOMER SUPPLIED RADIO  LABOR TO INSTALL THE FOLLOWING	44	100.00	4,400.00T
MP562U-AW	>>LIGHTING EQUIPMENT<< MICROPULSE ULTRA 6, DUAL COLOR, CLEAR LENS, SURFACE MOUNT- AMBER/WHITE	2	88.00	176.00T
ESB-FPIU20	>>GRILLE LIGHTS<< SPEAKER MOUNT FOR 2020 INUT, MOUNTING FOR MPS LIGHTS	1	22.88	22.88T
ES100C	ES100C SPEAKER W/O BRACKET	1	170.00	170.00T
ALGT53J-1638826157	53" ALLEGIAN LIGHTBAR- AMBER/WHITE FRONT WITH RED/AMBER & BLUE/AMBER REAR. FS JOIN	1	1,500.00	1,500.00T
PF200S6	SIREN/LIGHT CONTROLLER WITH 6 BUTTON CONTROLLER, 100/200 W, OBDII INTEGRATION CAPABILITY, INTEGRATED RUMBLER CAPABILITY, AND INTEGRATED DUAL-TONE CAPABILITY	1	725.00	725.00T
MP562U-AW	>>NO SIREN TONES<< MICROPULSE ULTRA 6, DUAL COLOR, CLEAR LENS, SURFACE MOUNT- RED/BLUE	2	88.00	176.00T
MP562U-AW	>>REAR WINDOW LIGHTS<< MICROPULSE ULTRA 6, DUAL COLOR, CLEAR LENS, SURFACE MOUNT- AMBER/WHITE	4	88.00	352.00T
MPSM6-LB	>>FRONT FENDER AND REAR WINDOW SIDE LIGHTS<< FEDERAL SIGNAL SINGLE L-BRACKETS	4	9.15	36.60T

**Subtotal****Sales Tax (0.0%)****Total**

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Terms	VEHICLE TYPE
Net 30	EXPLORER CSO

Item	Description	Qty	Cost	Total
CNSMJ8R-1645647022	CN SIGNAL MASTER. HEAD REAR WITH RED/AMBER & BLUE/AMBER ENDS. FOR USE WITH SSP	1	650.00	650.00T
FABRICATED	FABRICATION TO MOUNT REAR DIRECTIONAL	1	50.00	50.00T
416900Z-RB	CORNER LED,DUAL,INLINE FLASHER HORIZ OPTIC, RED/BLUE >>REAR TAILLIGHTS<<	2	66.00	132.00T
OBD-CABLE25-2	25-FT OBDII INTERFACE CABLE, FOR USE ON 2020 FORD POLICE INTERCEPTOR UTILITY ( PASSENGER SIDE KICK PANEL) '	1	149.48	149.48T
PKG-VSX-1800-INU...	>>CONSOLE EQUIPMENT<< VSX CONSOLE WITH FRONT PRINTER MOUNT, CUP HOLDER & FUSE BLOCK FOR 2020-2021 FORD INTERCEPTOR UTILITY	1	570.14	570.14T
C-ARM-1001	INTERNAL MOUNT ARMREST WITH LOCKABLE ACCESSORY POCKET	1	204.48	204.48T
C-DMM-3015	SWING UP DEVICE MOUNT FOR 2020 FORD INTERCEPTOR UTILITY VEHICLE	1	352.69	352.69T
PKG-KB-206	HAVIS RUGGED KEYBOARD WITH INTEGRATED TOUCHPAD (LITE) WITH KEYBOARD MOUNT SYSTEM	1	423.52	423.52T
MD-ARM-0603	SWIVEL ARM MOUNT WITH 6" BASE, 3" EXTENSION	1	96.93	96.93T
SHIPPING	SHIPPING OF HAVIS PRODUCTS	1	100.00	100.00
7170-0243	GETAC V110 DOCKING STATION KIT- TRIPLE RF (SMA), COMES WITH LIND EXTERNAL POWER SUPPLY	1	987.55	987.55T
SHIPPING	SHIPPING OF HAVIS AND GAMBER PRODUCTS	1	30.00	30.00
MMSU1	MAGNETIC MIC CONVERSION KIT	2	28.08	56.16T

**Subtotal****Sales Tax (0.0%)****Total**



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Terms	VEHICLE TYPE
Net 30	EXPLORER CSO

Item	Description	Qty	Cost	Total
TP-E-SL6-US-SS	>>CAGE EQUIPMENT<< E-SLIDE U.S. CAGE, RECESSED PANEL, SQUARE HOLE BKT	1	624.67	624.67T
SAB-20-FDUV	***USE WITH KP-UV20-DAP-SS*** 2020 PI UTILITY MOUNTING KIT 100% SEAT SLIDE	1	0.00	0.00T
KP-20-FDUV-SS	2020 PI UTILITY 3PC. KICK PANEL W/FOOT POCKET	1	139.00	139.00T
WG-20-FDUV-SET	2020 PI UTILITY DRIVER & PASSENGER SIDE WINDOW GUARDS, WELDED BARS, VERTICAL DESIGN	1	208.49	208.49T
PS-20-UVFX-OS-R	PLASTIC SEAT WITH OS BELTS, REAR PARTITION, WITH FIRE COMPARTMENT	1	1,402.60	1,402.60T
CP-UV20-CARGO	>>PS-20-FDUV-OS<< >>PS-20UV-MNT<< >>TP-20-FDUV-FX<< 2020 FORD UV TILT-UP CARGO MOUNT W/GAS SHOCKS	1	577.04	577.04T
AC-20-UV-TRAY	2020 PI UTILITY ELECTRONICS TRAY	1	193.75	193.75T
SHIPPING	SHIPPING OF TROY PRODUCTS	1	100.00	100.00
JOB MATERIALS	>>ELECTRONICS EQUIPMENT<< ELECTRONICS BOARD WITH CARPET	1	40.00	40.00T
MB8U	3/4" HOLE NMO STYLE BRASS MT W/17" RG58U & NO CONNECTOR	1	15.51	15.51T
ANXQWFT120	118-970 MHZ 0 DB FIELD TUNABLE 1/4 WAVE MOBILE ANTENNA	1	10.65	10.65T

**Subtotal****Sales Tax (0.0%)****Total**

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Item	Description	Qty	Cost	Total
AP-MMF-CWG-Q-S...	ANTENNA PLUS MULTIMAX FV ANTENNA THREADED BOLT - BLACK - 20' CABLES - 1 LTE (SMA M) - 1 WIFI (SMA M) - 1 GNSS (SMA M)	1	190.13	190.13T
WC-PFAC-2020	PATHFINDER ACCESSORY HARNESS REV B2	1	89.32	89.32T
WC-PFOP-2020	PATHFINDER OUTPUT HARNESS REV A2	1	97.58	97.58T
7189B	150 AMP BREAKER	1	28.18	28.18T
U-CBB-BK	UNIVERSAL CIRCUIT BREAKER BRACKET FROM BK CUSTOMS	1	12.00	12.00T
5032B	FUSE BLOCK STBLADE DUAL 12 W/ GROUND/COVER	1	43.32	43.32T
7615B	AUTOMATIC TIMER DISCONNECT	1	101.54	101.54T
JOB MATERIALS	MISC. PARTS, WIRE, ZIP TIES, CLAMPS, FASTENERS, RELAYS, ETC.	1	185.00	185.00T

\*ESTIMATES ARE VALID FOR 30 DAYS.

\*ORDERS WILL BE INVOICED UPON NOTIFICATION OF COMPLETION

\*RETURNS/CANCELLATIONS ARE SUBJECT TO A 25% RESTOCKING FEE  
AND SHIPPING CHARGES.

\*PLEASE MAKE SURE YOU HAVE ALL CUSTOMER SUPPLIED PARTS WHEN  
VEHICLE IS DROPPED OFF TO AVOID DELAYS. IF DELAYS CONTINUE, WE  
WILL SUPPLY NEEDED PARTS AT CUSTOMERS EXPENSE.

\*CALIFORNIA CERTIFIED SMALL BUSINESS #49878

\*NOTE: SALES TAX WILL BE CHARGED ON INSTALLATION LABOR ON A  
VEHICLE WITH 500 MILES OR LESS OR UNDER 6 MONTHS SINCE  
REGISTRATION WITH THE DMV

<b>Subtotal</b>	\$15,420.21
<b>Sales Tax (0.0%)</b>	\$0.00
<b>Total</b>	\$15,420.21



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Fleet@NationalAutoFleetGroup.com

September 3, 2022

Captain Chris Karrer  
City of Menifee Police Department  
29714 Haun Rd  
Menifee, Ca 92586  
Delivery Via Email

Dear Captain Karrer,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at Menifee, new/unused 2023 Ford Police Interceptor Utility Hybrid AWD SRO Unit, responding to your requirement with the attached specifications for \$50,741.00 plus Upfit, State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 091521-NAF. Unit to be all-Black with *white*

	One unit MSRP	Selling Price	Total Savings	Extended units (2)	Total Savings
2023 Ford Police interceptor Utility Hybrid	54,605.00	50,741.00	7.08%	101,482.00	7,728.00
West Coast Upfit		18,215.38		36,430.76	
Sub Total		68,956.38		137,912.76	
Sales Tax		6,033.68		12,067.37	
Tire Tax		8.75		17.50	
Transport		250.00		500.00	
Total		75,248.81		150,497.63	

DELIVERY 150-180 DAYS ARO, INCLUDES UPFITTING

Terms are net 30 days.

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

Kevin Buzzard

National Law Enforcement Sales Manager

National Auto Fleet Group

Wondries Fleet Group / 626-457-5590 O / 714-264-1867 C / 626-380-1174 F / [Buzzard5150@gmail.com](mailto:Buzzard5150@gmail.com)





Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD



## **National Auto Fleet Group**

### **Prepared By:**

Kevin Buzzard  
National Auto Fleet Group  
626-457-5590 OFC  
Buzzard5150@gmail.com



Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

**Selected Model and Options**

**MODEL**

CODE	MODEL
K8A	2023 Ford Police Interceptor Utility AWD

**COLORS**

CODE	DESCRIPTION
UM	Agate Black

**ENGINE**

CODE	DESCRIPTION
99W	Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)

**TRANSMISSION**

CODE	DESCRIPTION
44B	Transmission: 10-Speed Automatic (STD)

**OPTION PACKAGE**

CODE	DESCRIPTION
500A	Order Code 500A

**AXLE RATIO**

CODE	DESCRIPTION
—	3.73 Axle Ratio (STD)

**PRIMARY PAINT**

CODE	DESCRIPTION
UM	Agate Black

**SEAT TYPE**

CODE	DESCRIPTION
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

#### ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION
47A	Police Engine Idle Feature -inc: This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle, Allows the key to be removed from ignition while vehicle remains idling
76D	Underbody Deflector Plate -inc: Engine and transmission shield

#### ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION
51S	Dual (Driver & Passenger) LED Spot Lamps (Unity)
153	Front License Plate Bracket
86T	Tail Lamp/Police Interceptor Housing Only -inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED strobe) (eliminates need to drill housing assemblies)
90E	Ballistic Door-Panels (Level III+) -inc: Driver and passenger front-doors
59B	Keyed Alike - 1284x

#### ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION
52P	Hidden Door-Lock Plunger -inc: rear-door controls inoperable (locks, handles and windows), Note: Can manually remove window or door disable plate w/special tool, Note: Locks/windows operable from driver's door switches
17A	Rear Auxiliary Air Conditioning
19V	Rear Camera On-Demand -inc: Allows driver to enable rear camera on-demand
43D	Dark Car Feature -inc: Courtesy lamps disabled when any door is opened
17T	Switchable Red/White Lighting in Cargo Area -inc: Deletes 3rd row overhead map light
87R	Rear View Camera -inc: Displayed in rear view mirror, Note: This option replaces the standard display in the center stack area, Note: Camera can only be displayed in the center stack (std) or the rear view mirror (87R), Electrochromic Rear View Mirror, Video is displayed in rear view mirror
76R	Reverse Sensing System
60R	Noise Suppression Bonds (Ground Straps)
85D	Front Console Plate Delete

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**Options Total**

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Standard Equipment

### Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)  
Transmission: 10-Speed Automatic (STD)  
3.73 Axle Ratio (STD)  
50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.  
Transmission w/Oil Cooler  
Automatic Full-Time All-Wheel  
Engine Oil Cooler  
80-Amp/Hr 800CCA Maintenance-Free Battery  
Hybrid Electric Motor 220 Amp Alternator  
Class III Towing Equipment -inc: Hitch  
Trailer Wiring Harness  
Police/Fire  
1670# Maximum Payload  
GVWR: 6,840 lbs (3,103 kgs)  
Gas-Pressurized Shock Absorbers  
Front And Rear Anti-Roll Bars  
Electric Power-Assist Steering  
19 Gal. Fuel Tank  
Dual Stainless Steel Exhaust  
Permanent Locking Hubs  
Strut Front Suspension w/Coil Springs  
Multi-Link Rear Suspension w/Coil Springs  
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control  
Lithium Ion Traction Battery

### Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps  
Tires: 255/60R18 AS BSW  
Steel Spare Wheel  
Spare Tire Mounted Inside Under Cargo

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Exterior

Clearcoat Paint  
Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook  
Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent  
Body-Colored Bodyside Cladding and Black Wheel Well Trim  
Black Side Windows Trim and Black Front Windshield Trim  
Black Door Handles  
Black Power Side Mirrors w/Convex Spotter and Manual Folding  
Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster  
Deep Tinted Glass  
Speed Sensitive Variable Intermittent Wipers  
Galvanized Steel/Aluminum Panels  
Lip Spoiler  
Black Grille  
Liftgate Rear Cargo Access  
Tailgate/Rear Door Lock Included w/Power Door Locks  
Auto On/Off Projector Beam Led Low/High Beam Headlamps  
LED Brakelights

## Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls  
Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display  
Integrated Roof Antenna  
1 LCD Monitor In The Front

## Interior

8-Way Driver Seat  
Passenger Seat  
35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat  
Manual Tilt/Telescoping Steering Column  
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer  
Power Rear Windows and Fixed 3rd Row Windows  
Fleet Telematics Modem Selective Service Internet Access

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

**Interior**

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

Trip Computer

Analog Appearance

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

**Interior**

Air Filtration

**Safety-Mechanical**

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

**Safety-Exterior**

Side Impact Beams

**Safety-Interior**

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer



Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

## Window Sticker

### SUMMARY

[Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD

MSRP:\$47,165.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Agate Black *white*

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection Hybrid System

Transmission: 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD	\$47,165.00
	<b>OPTIONS</b>	
153	Front License Plate Bracket	\$0.00
17A	Rear Auxiliary Air Conditioning	\$610.00
17T	Switchable Red/White Lighting in Cargo Area	\$50.00
19V	Rear Camera On-Demand	\$230.00
43D	Dark Car Feature	\$25.00
44B	Transmission: 10-Speed Automatic	\$0.00
47A	Police Engine Idle Feature	\$260.00
500A	Order Code 500A	\$0.00
51S	Dual (Driver & Passenger) LED Spot Lamps (Unity)	\$620.00
52P	Hidden Door-Lock Plunger	\$160.00
59B	Keyed Alike - 1284x	\$50.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00
76D	Underbody Deflector Plate	\$335.00
76R	Reverse Sensing System	\$275.00
85D	Front Console Plate Delete	\$0.00
86T	Tail Lamp/Police Interceptor Housing Only	\$60.00
87R	Rear View Camera	\$0.00
90E	Ballistic Door-Panels (Level III+)	\$3,170.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99W	Engine: 3.3L V6 Direct-Injection Hybrid System	\$0.00

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Vehicle: [Fleet] 2023 Ford Police Interceptor Utility (K8A) AWD ( ✓ Complete )

UM	Agate Black	\$0.00
_____	3.73 Axle Ratio	\$0.00
<b>SUBTOTAL</b>		<b>\$53,110.00</b>
Adjustments Total		\$0.00
Destination Charge		\$1,495.00
<b>TOTAL PRICE</b>		<b>\$54,605.00</b>

**FUEL ECONOMY**

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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